



News

Hinshaw Recognized as a Leader in Client Service in BTI Consulting's Client Service A-Team 2023

April 6, 2023

The law firm of Hinshaw & Culbertson LLP is pleased to announce that the firm has been highly ranked for client service performance in BTI Consulting's *BTI Client Service A-Team 2023: Survey of Law Firm Client Service Performance*. According to BTI, law firms recognized in the survey "were able to deliver on client service expectations. These firms knew how to help their clients and acted quickly."

Hinshaw was ranked 38 in the nation for client service. The firm was also one of only 50 law firms named among BTI Midsize Client Service Masters, and one of only 60 firms with the "Most Improved" client service over the previous year.

The BTI Client Service A-Team is the only law firm ranking based solely on direct, unprompted feedback from corporate counsel. Legal decision makers at businesses with at least \$700 million in annual revenue are asked to rate law firms they work with on a range of client service activities, including understanding the client's business, uniformity of service, dealing with unexpected changes, unprompted communication, and anticipating clients' needs.

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